

Town of Needham  
**Department of Public Works**  
Public Services Administration Building, 500 Dedham Avenue  
Needham, Massachusetts 02492  
Telephone (781) 455-7550

**ACKNOWLEDGEMENT OF RECEIPT**

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Release Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>October 30, 2025</b>                                                                                                                                                                 |
| Bid Title                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>Pest Control Maintenance</b>                                                                                                                                                         |
| Bid Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>26DPW121G</b>                                                                                                                                                                        |
| Number of Documents                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | The Bid Package consists of 2 PDF documents. Returning this form confirms receipt of all the documents.                                                                                 |
| Pre-Bid Meeting                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>N/A</b>                                                                                                                                                                              |
| Questions Due                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>November 12, 2025 @ 5:00pm</b>                                                                                                                                                       |
| Bids are Due                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>November 20, 2025 @ 1:30pm</b> , Administration Office of the Department of Public Works located at the Public Services Administration Building, 500 Dedham Ave., Needham, MA, 02492 |
| <p>Please provide the requested information below as acknowledgment that you have received our bid package noted above. It is <b>recommended</b> that interested bidders complete this <b>acknowledgment and return via email to <a href="mailto:dpwbids@needhamma.gov">dpwbids@needhamma.gov</a></b>. Only by doing this, will the Town be able to provide notification of any addenda or answered questions relating to this bid. <b>Only those companies or individuals shown on the Distribution Register will receive addenda to this bid. By completing and returning this acknowledgement will ensure you are recorded on the Distribution Register.</b> Proposals from companies or individuals <b>not</b> acknowledging the addenda may be <u>rejected</u> as <b>not responsive</b>.</p> |                                                                                                                                                                                         |
| Name of Company or Individual                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                         |
| Name / Title of Contact                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                         |
| Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                         |
| City/Town, State, Zip Code                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                         |
| Telephone Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                         |
| Fax Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                         |
| Email Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                         |
| Signature                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                         |
| Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                         |
| <p>Addenda will be posted to the Town's website. Please check the website for addenda before submitting your bid to the Town. Bidders who access the bid package from the Town's website are responsible for checking the website periodically for any addenda that may be issued by the Town.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                         |

**Pest Control Maintenance  
26DPW121G**



|                        |                                                                                                                     |
|------------------------|---------------------------------------------------------------------------------------------------------------------|
| Release Date           | <b>October 30, 2025</b>                                                                                             |
| Pre-Bid Conference     | <b>N/A</b>                                                                                                          |
| Deadline for Questions | <b>November 12, 2025 @ 5:00pm</b>                                                                                   |
| Bids Due               | <b>November 20, 2025 @ 1:30pm<br/>Director of Administration<br/>PSAB<br/>500 Dedham Ave.<br/>Needham, MA 02492</b> |

**(Advertised in the Hometown Weekly issue of Thursday, October 30, 2025)**  
**(Advertised on the MNPA's website, Thursday, October 30, 2025)**  
**(Published in Goods & Services issue of Monday, October 27, 2025)**  
**(Advertised in CommBuys on Thursday, October 30, 2025)**

**LEGAL NOTICE**

**Town of Needham  
Invitation for Bid (IFB)  
Bid # 26DPW121G  
Pest Control Maintenance**

The Town of Needham is accepting sealed bids for **Pest Control Maintenance**. Copies of the Invitation for Bid (IFB) package will be available beginning **October 30, 2025** at the Administration Office of the Public Works Department, 500 Dedham Ave., Needham, MA 02492 Monday through Friday during normal business hours, or from the Town's web site [www.needhamma.gov/bids.aspx](http://www.needhamma.gov/bids.aspx) and will be available until the submission deadline.

Sealed bids must be submitted no later than **1:30pm, November 20, 2025** to the Administration Office of the Public Works Department, Town of Needham, 500 Dedham Ave., Needham, MA 02492. LATE BIDS WILL NOT BE CONSIDERED. Bids will be publicly opened after the submission deadline on November 20, 2025 at 1:30pm. The Town reserves the right to reject any and all bids as determined to be in the best interests of the Town and to waive minor informalities. This legal notice is also posted on the Massachusetts Newspaper Publishers Association's (MNPA) website at <http://masspublicnotices.org/>.

**Kathleen King  
Town Manager  
October 30, 2025**

**IFB 26DPW121G  
Pest Control Maintenance  
Procurement in Brief**

|                                |                                                                                                                                                                                                                                                                                            |
|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Primary Procurement Contact    | <b>Katie Bamber, Administrative Analyst<br/>781-455-7550 x72229</b>                                                                                                                                                                                                                        |
| Contract Manager               | <b>Barry Dulong, Director of Building Maintenance</b>                                                                                                                                                                                                                                      |
| Bid Package Available          | <b>October 30, 2025</b> - Information and details of bidding requirements may be obtained at the Administration Office DPW, PSAB, 500 Dedham Ave., Needham, MA 02492, or online at the Town's web site <a href="http://www.needhamma.gov/bids.aspx">http://www.needhamma.gov/bids.aspx</a> |
| Pre-Bid Meeting                | <b>N/A</b>                                                                                                                                                                                                                                                                                 |
| Bid Deposit                    | <b>N/A</b>                                                                                                                                                                                                                                                                                 |
| Deadline for Written Questions | <b>November 12, 2025 @ 5:00pm</b><br>By Mail: DPW - 500 Dedham Ave., Needham, MA 02492<br>By Email: <a href="mailto:dpwbids@needhamma.gov">dpwbids@needhamma.gov</a><br><b>Questions are to be clearly labeled as: QUESTIONS – Pest Control Maintenance, 26DPW121G</b>                     |
| Addenda                        | If any changes are made to this bid, an addendum will be issued. Addenda will be posted on the Town's webpage and emailed to all bidders on record as having received the bid package.                                                                                                     |
| When and where bids are due    | <b>1:30pm, November 20, 2025, Administration Office DPW, PSAB, 500 Dedham Ave., Needham, MA 02492.</b><br><b>LATE BIDS WILL NOT BE CONSIDERED.</b>                                                                                                                                         |
| Where bids will be opened      | <b>Charles River Room, Public Service Administration Building, 500 Dedham Avenue, Needham, MA 02492 (immediately following submission deadline)</b>                                                                                                                                        |
| Contract Award                 | <b>Anticipated December 2025</b><br>Approval of Town Manager and Town Counsel is REQUIRED                                                                                                                                                                                                  |
| Contract Length                | <b>This Agreement shall be for a term commencing January 1, 2026 and ending December 31, 2026. This agreement may be renewed or extended for up to 4 years, in one-year terms, at the sole discretion of the Town.</b>                                                                     |

| Upon Award of Contract                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Payment Bond                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Will NOT be Required    |
| Performance Bond                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Will NOT be Required    |
| Insurance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Refer to Contract Terms |
| <p>* Facsimile transmissions for written inquiries must be sent prior to the above date and time deadlines. Any hand delivery or facsimile received after the due date and time will not be addressed. The time/date stamp machine located in the receiving office will govern for the date and time requirements mentioned in the table above and throughout this document. Please allow enough time for hand delivery or facsimile transmissions.</p> <p>** The time for award may be extended by the Town. The Town reserves the right to change, delay, cancel, or expedite the contract award date. The Bidder agrees that the offer is effective for (a) at least ninety (90) calendar days from the opening date of the bids (b) a contract is executed, or (c) this bid is cancelled, whichever of (a), (b) or (C) occurs first. The Town reserves the right to reject any and all bids as determined to be in the best interests of the Town and to waive minor informalities.</p> |                         |

## **PART 1 – GENERAL CONDITIONS AND SUBMISSION REQUIREMENTS**

### **1.01 About Needham**

The Town of Needham is located in Norfolk County, 10 miles southwest of Boston. It is bordered on the west and northwest by the Town of Wellesley, on the north and northeast by the City of Newton, on the east by the West Roxbury section of the City of Boston, on the southeast by the Town of Dedham, and on the south by the Towns of Westwood and Dover. Needham has a population of 28,886 (2010 Federal Census) and occupies a land area of approximately 12.75 square miles. Established as a town in 1711, Needham is governed by a representative form of town meeting and a five-member Board of Selectmen. The day-to-day management is under the direction of a Town Manager. School affairs are administered by a seven-member School Committee and a Superintendent of Schools. The Town is classified as an economically developed suburb with above average wealth levels and higher education attainment. The Town has an "AAA" credit rating from Standard and Poor's.

The Town provides a full range of governmental services including police and fire protection, emergency medical services, collection, disposal, and recycling of solid waste, sewers, streets, water services, health and human services, town library, and recreation. The Town also provides public education in grades kindergarten through twelve. The Town operates 1 pre-school, 5 elementary schools (K – 5), 1 sixth-grade center, 1 middle school (7 - 8), and a senior high school (9 – 12). Technical education is offered to grades nine through twelve by the Minuteman Regional Vocational Technical School District. The total expenditures in the most recent fiscal year exceeded \$160 million.

### **1.02 Intent**

The Town of Needham is circulating this Invitation for Bids (IFB) with the intention of acquiring bids for Pest Control Maintenance. All bids are subject to the provisions of M.G.L. Chapter 30B. The Town will award the contract to the lowest responsive and responsible bidder. The Town of Needham reserves the right to reject any and all bids as determined to be in the best interests of the Town and to waive minor informalities. Such actions will be deemed to be in the best interests of the Town. Unless sooner rejected or accepted, all bid proposals must be firm and continue in effect for ninety calendar days (90) following the date of bid opening.

The intention of this IFB is to provide services as needed.

### **1.03 Quantities**

Unless otherwise stated, the quantities set forth herein are ESTIMATES ONLY. Any quantities indicated on the Bid Price Form or elsewhere in the bid package are estimates only and are given solely as a basis for the comparison of bids. The Vendor shall have no claim for additional compensation, or refuse to do the work called for, or provide the requested items, by reason of the actual quantities involved being greater or lesser by any amount than those called for in the bid.

### **1.04 General Contract Terms**

The successful Bidder must enter into the Form Agreement prepared by Town Counsel (Sample Available Online). In accordance with Massachusetts General Laws, the contract continuation beyond first year is subject to annual appropriation and/or availability of funding.

The Town may terminate the Contract at any time upon written notice for any reason including its own convenience or for cause, including but not limited to, failure to perform the work required under the contract, failure to document satisfactorily to the Town amounts being charged, failure to have any necessary local, State or Federal licenses and/or permits, failure to pay any and all required taxes, failure to comply with any local, State or Federal regulations pertaining to services to be provided, failure to promptly correct any performance or lack of performance which conflicts with the Town's use, and failure for satisfactory behavior of all staff and management. In the case of a termination for cause, the Town shall give the Contractor a written notice as provided in the Agreement.

## 1.05 Questions Regarding Bid

The Bidder shall be satisfied as to the requirements to enable intelligent preparation of your bid. The Bidder shall be familiar with all the Bid material requirements and documents before submitting the bid in order that no misunderstanding shall exist. Bidders shall promptly raise the issue of any ambiguity, inconsistency, or error, which they may discover upon examination of the bid documents, specifications, services, work site or any other conditions which may apply. No allowance will be made for any claim that the bid is based on incomplete information.

Inquiries concerning any part of this Bid shall be directed to the individual(s) listed under the **Procurement in Brief**. Bidders should note that **oral communications are not binding on the Town and only written responses by the Town will be considered**. All requests/questions must be submitted in writing. Questions may be delivered by hand, fax or email as referenced under the **Procurement in Brief** by the deadline. Questions that may be asked during any pre-bid conference should also be sent in writing in order to receive an official response. Requests properly presented that in the opinion of the Town require interpretation, correction, or change in the Bid Documents will result in an issuance of an Addendum to the Bid Documents. Such Addendum shall subsequently become part of the contract. The Town will forward responses to all persons who are on record as receiving the bid package. Questions received after the due date will not be responded to unless the Town determines it is necessary. Bidders, please allow enough time for hand delivery or facsimile transmissions.

## 1.06 Information About Changes to the Bid (Addenda)

In the event that changes/additions are made to this bid, an addendum will be issued to every person (entity) on record as receiving the bid package. Addenda will be emailed, if an email address was not provided, then it will be faxed. If a fax number was not provided, then the addenda will be mailed. **Addenda will also be posted to the website**. Please check back on the website for addendums before submitting your bid to the Town. Bidders may not be notified individually of Addendums.

## 1.07 Bid Deposits, Bonds, Insurance, and Indemnification

Refer to the Procurement in Brief section to see whether bid deposits, surety, payment and/or performance bonds are required.

### Insurance

Bidder awarded a contract under this bid must provide proof of insurances in at least the minimum amounts required in the contract and when requested shall name the Town of Needham as an additional insured for the amounts written.

The Bidder awarded a contract shall deposit with the Town Certificates of Insurance for the coverage required, in form and substance satisfactory to the Town, and shall deliver to the Town new policies and certificates thereof for any insurance about to expire at least ten (10) days before such expiration. All such insurance policies shall contain an endorsement requiring thirty (30) days written notice to the Town prior to cancellation of change in coverage, scope, or amount of any such policy or policies. Compliance by the Bidder with the insurance requirement, however, shall not relieve the Bidder from liability under the indemnity provisions.

### Indemnification

The Bidder shall indemnify, defend, and save harmless the Town and all of the Town's officers, agents and employees from and against all suits and claims of liability of every name and nature, including costs of defending any action, for or on account of any injuries to persons or damage to property of the Town or any person, Contractor, corporation or association arising out of or resulting from any negligent act, omission, or negligence of the Bidder, its subcontractors and its and their agents or employees in the performance of the work covered by the Contract and/or failure to comply with terms and conditions of

the Contract, but only in respect of such injuries or damages sustained during the performance and prior to the completion and acceptance of the work covered by the Contract and to the extent such injuries or damages are not covered by the Town's insurance. The foregoing provisions shall not be deemed to be released, waived, or modified in any respect by reason of any surety or insurance provided by the Bidder under the Contract.

#### **1.08 Prevailing Wages – Reserved – Not Required**

#### **1.09 Payment and Discount Terms, Adjustments for Incomplete or Unacceptable Work**

##### Payment and Discount Terms

Payment terms for the Town of Needham are net 30 days. Indicate discounts, if any, for payments made less than 30 days. The Prompt Payment Discount "Clock" begins at the date of receipt of the invoice, or the date of the receipt of the product or service, whichever occurs later.

The unit bid price shall be the basis for payment for purchased items or services. Payment shall be based on the items or services purchased. Invoicing may be performed after delivery, work has been completed, or monthly, for items or services that have been fulfilled.

Invoices are to itemize charges for labor, equipment, and supplies. The Town will not be responsible for payment of any charges not itemized to the Town's satisfaction. Pre-payment is NOT allowed. Invoices must include the Town's purchase order number. The Purchase Order number will change with each fiscal year.

Invoices for additional services must include the date and times of the work, the type of the services performed, the number of hours or units to be charged, and the name of the person who authorized the work. They are to be sent in duplicate directly to the Town's designee for processing and are not to be included on the regular monthly invoice.

##### Adjustments for Incomplete or Unacceptable Work

The Town reserves the right to withhold payment for incomplete or unacceptable work, as outlined in this IFB. The Town shall provide notice of any work that is deemed to be incomplete or unacceptable, for which the Vendor shall rectify that condition to the satisfaction of Town. The Town will also reduce the bill for any services deemed unsatisfactory. At no time will penalty assessment be recoverable by the Vendor.

The Vendor shall take all proper precautions to protect Town and private property from damage and/or loss. Should any damage to, and/or loss of, property be caused by the Vendor, the Vendor will be required to make repairs and/or restitution immediately at its expense.

#### **1.10 Bid Modifications or Withdrawals**

Bids may be corrected, modified, or withdrawn prior to the submission deadline; requests to do so must be received in writing to the Town Manager. After the submission deadline, bids may not be changed. Minor mistakes may be waived by the Town.

#### **1.11 Premature Opening of a Bid**

The Town will not be responsible for the premature opening of any bid not properly identified. The Town may reject bids which are incomplete, not properly endorsed, or signed, or which otherwise are contrary to these instructions.

#### **1.12 Unexpected Closure or Delays**

If, at the time of the scheduled bid submission deadline, the designated location for delivery of the bid is closed due to uncontrolled events such as fire, snow, ice, wind, building evacuation or other the deadline

will be postponed until **the same time** on the next normal business day. Bids will be accepted at the same location until that date and time.

### **1.13 Late Submissions**

The Town assumes no responsibility for late submissions due to mail, courier, or delivery problems. LATE BIDS WILL NOT BE CONSIDERED.

### **1.14 Rejection of Bids**

The bid must satisfy all the requirements in order to be considered for award. Failure to complete the required forms, answer any questions, or provide the required documentation will be deemed NON-RESPONSIVE and result in rejection of the bid unless the Town determines that such failure constitutes a minor informality that can be corrected without prejudice to other Bidders. A bid may be rejected if the Bidder:

- Fails to adhere to one or more of the provisions established in the bid package
- Fails to submit its bid by the time or in the format specified herein or to supply the minimum information requested herein
- Fails to submit its bid to the required address on or before the specified submission deadline
- Misrepresents its service or provides demonstrably false information in its bid or fails to provide material information

### **1.15 Taxes**

Purchases made by the Town are exempt from the payment of all Federal excise tax and the payment of Commonwealth of Massachusetts sales tax and any such taxes must not be included in the bid prices. If requested, the Town will provide the awarded bidder with a copy of the Certificate of Exemption.

### **1.16 Public Records**

Under the Massachusetts General Laws, the Town cannot assure the confidentiality of any materials or information that may be submitted by a contractor in response to this Bid. Thus, contractors who choose to submit confidential information do so at their own risk. All bids or other materials submitted by the contractor in response to this Bid will be open for inspection by any person and in accordance with Massachusetts General Laws, Chapter 66 (Public Records Law). Any statements reserving any confidentiality or privacy rights in the submitted responses or otherwise inconsistent with these statutes will be void and disregarded.

### **1.17 Conflict of Interest**

By execution of a contract with the Town of Needham, the Bidder acknowledges that the Town of Needham is a municipality for the purposes of Massachusetts General Laws, Chapter 268A (the Massachusetts conflict of interest statute), and agrees, as circumstances require, to take actions and to forbear from taking actions so as to be in compliance at all times with the obligations of the contractor based on said statute.

### **1.18 Other Notices**

The consideration of all bids and subsequent selection of the successful applicant shall be made without regard to race, color, sex, age, handicap, religion, political affiliation, or national origin.

The Bidder shall adhere to the provisions of the Fair Employment Practices Law of the Commonwealth (Massachusetts General Laws, Chapter 151B).

The provisions relating to non-discrimination and affirmative action in employment shall flow through all contracts and subcontracts that the successful Bidder may receive or award as a result of this contract.

Any services provided by the Bidder shall be rendered through a professional services contract; the Bidder will not be considered an employee of the Town and will not receive any benefits of an employee.

The Bidder shall comply with Massachusetts General Laws, Chapter 66A if the Bidder becomes a "holder" of "personal data". The Bidder shall also protect the physical security and restrict any access to personal or other Town data in the Bidder's possession or used by the Bidder in the performance of the Contract, which shall include, but is not limited to the Town's public records, documents, files, software, equipment, or systems.

### **1.19 Pre-Bid Conference**

Refer to Procurement in Brief for details, if any.

### **1.20 Tie Bid**

In the event that there is a **tie bid** between two (2) responsive and responsible bidders, the award of the contract will be determined by a coin toss. The bidder's whose submission was received earliest shall be assigned "Heads" in the coin toss. In the event that there is a **tie bid** with three (3) or more responsive and responsible bidders, the award shall be made by a draw by lot limited to those bidders. The coin toss/draw by lot shall be scheduled within two (2) business days from when it was determined by the Town to be a tie bid. The bidders involved shall be given an opportunity to attend. The coin toss/drawing shall be witnessed by at least three (3) Town officials. The tie breaker event shall be held at the Needham Town Hall during regular business hours.

### **1.21 Contract Award**

**The Town reserves the right to reject any and all bids as determined to be in the best interests of the Town and to waive minor informalities.**

The contract will be awarded to the responsive and responsible bidder offering the lowest price for Year One. There will be only one contract awarded under this bid.

The Town herein declares its express purpose not to award the contract to any Bidder unable to furnish evidence, satisfactory to the Town, that it has sufficient ability, experience, and capital to execute and complete the work in accordance with the contract. If requested, any Bidder may be required to demonstrate financial stability satisfactory to the Town.

The Town Manager is the awarding authority for the contract. Further the contract will not be binding until it has been approved as to form by Town Counsel. Award, payment, and performance obligations shall depend on the availability and appropriation of funds.

The Town reserves a period up to ninety (90) calendar days following the opening of the bids in which to evaluate and award the contract.

Upon bidder selection, the Town of Needham will request required documents, including any insurances and bonds, then email the contract package to be signed by the Bidder. The Town of Needham will then counter sign the contracts and will return one complete contract to the Bidder. Unless otherwise noted by the Town, the terms and conditions contained therein are **NOT** negotiable.

### **1.22 Submission Requirements**

#### Quality Requirements

- ✓ **All bidders must furnish proof of a minimum of three (3) continuous years in business.**
- ✓ **All bidders must provide owner contact information for five (5) projects of similar nature and scope completed within the last five (5) years.**

- ✓ The bidder shall submit their proposal upon the bid forms supplied within these specifications. The bidder shall specify the unit prices as requested for each bid item. All bids shall be signed correctly with ink; in order to qualify, the bidder must provide bids for each required item within a section.

#### Submission Requirements

1. The bid is to be submitted and addressed as follows: Director of Administration, PSAB, 500 Dedham Ave., Needham, MA 02492.
2. The bid is to be clearly marked IFB 26DPW121G, Pest Control Maintenance.
3. Bidder must acknowledge all addenda related to this IFB, if any.
4. Bidder must submit a completed **Bid Form A: Bid Form** or an exact copy, signed by an individual authorized to negotiate for and contractually bind the Bidder. All prices must be reflective of all costs for delivery. No price adjustments will be allowed. Fuel surcharges or vehicle surcharges or adjustments will not be allowed.
5. Bidder must submit a completed **Bid Form B: Bidder Information Response** form.
6. Bidder must submit a completed **Bid Form C: Authentication Form**.
7. Bidder must submit a signed **Bid Form D: Certificate of Good Faith**.
8. Bidder must submit a completed **Bid Form E: Certificate of Compliance with Massachusetts Tax Laws** or Certificate of Good Standing issued by the Massachusetts Department of Revenue.
9. Bidder must provide the required number of references. For each, provide the following: a contact person and title, customer's name, address, telephone number, email, and a brief description of the actual services provided (sample format included in bid package as **Bid Form F**).
10. Bidder must submit a completed **Bid Form G: Certificate of Authority** or **Corporate Resolution**; if applicable.
11. Bids must be received and time stamped no later than the deadline stated in the **Procurement Schedule** (Where and When Bids are Due). LATE BIDS WILL NOT BE CONSIDERED.
12. A **Bid Deposit** is **NOT** required.
13. Any additional requirements as required in the Scope of Service.

**The Town reserves the right to reject any and all bids as determined to be in the best interests of the Town and to waive minor informalities.**

## **PART 2 – SCOPE OF SERVICES**

### **2.01 General**

The Town is looking for a vendor to provide preventative and on-call pest control maintenance services for the interior and exterior of Town and School buildings, as well as on-call pest control services for parking lots.

### **2.02 Hours of Work**

Normal hours of work shall be between the hours of 7:00 am and 3:30 pm, Monday through Friday, unless otherwise specified. No work shall be performed on Saturdays, Sundays, Holidays, or any other times other than normal hours of work without express permission from the Director of Public Works or their designee. All work in this contract will be identified by the Director of Public Works and shall be constructed in accordance with Town specifications or as directed by the Director.

### **2.03 Response Time**

The contractor must designate an employee or contact with the authority to speak on behalf of the contractor for initiating requests for service. The Town will select a designee or designees to initiate work on behalf of the Town.

A request for service will be generated in writing (including email, mail, and fax) for work as scheduled. For emergency work, the first point of contact may be a phone call with a follow up written request.

Contractor must respond to emergency calls within two (2) hours after receipt of notification. Contractor must respond to on-call immediate response calls within forty-eight (48) hours after receipt of notification. Contractor must respond to scheduled work within forty-eight (48) hours after receipt of notification and schedule work to be completed within two (2) weeks.

Failure to meet these obligations may subject the contractor to penalties of \$500 per business day for noncompliance. Failure to meet these objectives may subject the contractor to loss of contract and the contractor may assess the difference between their bid price and the next lowest responsible and eligible bidder.

### **2.04 Supervision**

The contractor shall designate a project supervisor in writing upon a receipt of awarded contract. Any change in supervision shall require the prior approval in writing of the Director of Public Works or their designee. Failure of the contractor complying with this requirement may result in the Town, after one written warning, and at its sole option, charging a penalty of \$200 per day until an approved project supervisor is on site. The project supervisor shall be present at each project during the execution of work. Once project has begun, the contractor shall pursue and coordinate all work in a continuous and diligent manner until all work is completed, unless otherwise directed by the Director of Public Works or their designee. The contractor shall employ a minimum of 1 competent worker on site daily. Failure to comply with this requirement may result in a penalty of \$200 per business day of noncompliance as determined by the Director of Public Works.

### **2.05 Specifications**

#### General

All pest control treatments must abide by the Town's Integrated Pest Management (IPM) Plan. If the vendor suggests using a treatment that is not on the Town's IPM Plan, the recommended treatment must be submitted to the Director of Building Maintenance for review and approval prior to use. If the recommendation is not approved, the vendor must find a different treatment for the problem. The current

IPM plan can be found at the following link: <https://www.needhamma.gov/240/Integrated-Pest-Management>

Upon award of the contract, the selected vendor will perform a walkthrough of each building and location, including parking lots and exterior sites, to evaluate improvements the Town can make to prevent pests. The vendor will provide the Town with a list of recommendations by location, including structural repairs and behavioral changes. These recommendations could include addressing accessibility concerns, changes to food storage, and improvements regarding trash containment. This will be charged at a time and materials rate.

At all buildings, pests covered under this contract include rats, mice, cockroaches, ants, flies, ground beetles, bees, wasps, millipedes, centipedes, spiders, sowbugs, pillbugs, clover mites, and other arthropod pests.

At the RTS, additional pests covered under the maintenance plan include skunks, raccoons, opossums, and other similar mammals.

### Preventative Maintenance

The vendor shall provide preventative maintenance services at the following locations:

| <b>Location</b>                                    | <b>Frequency</b> | <b>Kitchen</b>                      |
|----------------------------------------------------|------------------|-------------------------------------|
| Sunita Williams School<br>585 Central Ave.         | 2x per month     | Full-service kitchen & food storage |
| Broadmeadow School<br>120 Broad Meadow Rd.         | 4x per month     | Full-service kitchen & food storage |
| Eliot School<br>135 Wellesley Ave.                 | 2x per month     | Full-service kitchen & food storage |
| Hillside School<br>28 Glen Gary Rd.                | 1x per month     | Full-service kitchen (not in use)   |
| Mitchell School<br>187 Brookline St.               | 2x per month     | Full-service kitchen & food storage |
| Newman School<br>1155 Central Ave.                 | 4x per month     | Full-service kitchen & food storage |
| Pollard School<br>200 Harris Ave.                  | 2x per month     | Full-service kitchen & food storage |
| Needham High School<br>609 Webster St.             | 4x per month     | Full-service kitchen & food storage |
| High Rock School<br>77 Ferndale Rd.                | 2x per month     | Full-service kitchen & food storage |
| Emery Grover*<br>1330 Highland Ave.                | 1x per month     | Staff lunchroom                     |
| Town Hall<br>1471 Highland Ave.                    | 1x per month     | Staff lunchroom                     |
| Ridge Hill Barn<br>463 Charles River St.           | 1x per month     | None                                |
| Memorial Park Field House<br>92 Rosemary St.       | 1x per month     | Concession stand & kitchen          |
| Public Safety Building<br>88 School St.            | 1x per month     | Kitchen & food storage              |
| Fire Station 2<br>707 Highland Ave                 | 1x per month     | Kitchen & food storage              |
| Public Services Admin. Building<br>500 Dedham Ave. | 1x per month     | Staff lunchroom                     |
| Center at the Heights                              | 1x per month     | Full-service kitchen & food storage |

|                                                     |              |                                 |
|-----------------------------------------------------|--------------|---------------------------------|
| 300 Hillside Ave.                                   |              |                                 |
| Daley Building<br>257R Webster St.                  | 1x per month | Staff lunchroom                 |
| DPW Building<br>470 Dedham Ave.                     | 1x per month | Staff lunchroom                 |
| Rosemary Recreation Complex<br>178 Rosemary St.     | 1x per month | Kitchen                         |
| Jack Cogswell Building<br>1407 Central Ave.         | 1x per month | None                            |
| Recycling and Transfer Station<br>1421 Central Ave. | 2x per month | None                            |
| Library<br>1139 Highland Ave.                       | 1x per month | Staff lunchroom and kitchenette |

The selected vendor will be required to provide tracking logs at each service location. Upon arriving at the location for preventative maintenance services, the vendor will be required to "check in" with the location point of contact. Upon completion of the service, the vendor will be required to "check out," noting any concerns within the log.

The monthly visits should include an inspection and written report, submitted to the Director of Building Maintenance. The written report should include what, if any, pests were discovered as well as recommendations for the Town, if needed. Parking lots should be included in the monthly preventative maintenance services.

#### On-Call Services for Building Maintenance Division and Health and Human Services

If pest activity occurs in between preventative maintenance services, the vendor shall provide weekly visits, as requested by the Director of Building Maintenance or the Director of Health and Human Services respective to the location of the service needed. Parking lots can also be requested for weekly services, as needed.

At the request of the Director of Building Maintenance or the Director of Health and Human Services respective to the location of the service needed, the vendor shall come out daily for severe pest activity. This also includes an option for parking lots, if necessary.

Callbacks, as determined necessary by the Director of Building Maintenance or the Director of Health and Human Services respective to the location of the service needed, will be charged at a time and materials cost.

Excluded Pests under this contract include birds, fleas, ticks, termites, carpenter ants, and other wildlife trapping. The selected vendor shall provide pest control services for the Excluded Pests on a time and materials basis. A written estimate must be provided and approved prior to the work being done. Services for Excluded Pests must abide by the above IPM requirements.

#### Sentricon Systems

Six locations throughout Town currently have termite preventing Sentricon Systems installed. The awarded vendor will provide routine service and maintenance of the previously installed systems as well as identify the need for Sentricon System installation at new locations based on evidence of termite activity and/or infestation.

#### SMART Traps

The awarded vendor of this bid item will be required to install and maintain a system of SMART traps, including connected sensors and monitoring devices, for the continuous, 24/7 detection and reporting of pest activity. The system must track pest activity without the use of toxic chemicals and provide data for proactive service adjustments.

### PART 3 – CHECKLIST AND REQUIRED FORMS FOR SUBMISSION

#### Pest Control Maintenance 26DPW121G

Company Name: \_\_\_\_\_

- ☐ Bidder has completed and returned the **Acknowledgment of Receipt** form (via fax or email).
- ☐ Bidder has completed, signed, and enclosed the **Bid Form A: Bid Price Form** or an exact copy.
- ☐ Bidder has completed, signed, and enclosed the **Bid Form B: Bidder Information Response** form.
- ☐ Bidder has completed, signed, and enclosed the **Bid Form C: Authentication Form**.
- ☐ Bidder has completed, signed, and enclosed the **Bid Form D: Certificate of Good Faith**.
- ☐ Bidder has completed, signed, and enclosed the **Bid Form E: Certificate of Compliance with Massachusetts Tax Laws** or Certificate of Good Standing issued by the Massachusetts Department of Revenue.
- ☐ Bidder has provided at least five (5) references on the **Bid Form F: Professional Reference Form** at least three (3) of which is a governmental unit (municipal/county/regional district/state agency/special district).
- ☐ If the bid submission is signed by someone other than the Owner/President of the company, a completed **Bid Form G: Certificate of Authority of Corporate Resolution** for the person who signed the proposal or a valid Corporate Resolution stating the individual has the authority to submit the proposal on behalf of the Company and can bind the Company to the contract if awarded.
- ☐ Bidder acknowledged all addenda, if any  
Addendum Number 1 dated \_\_\_\_\_  
Addendum Number 2 dated \_\_\_\_\_  
Addendum Number 3 dated \_\_\_\_\_  
Addendum Number 4 dated \_\_\_\_\_  
Addendum Number 5 dated \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (1 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Pest Control Maintenance – 26DPW121G           |                                              |            |                  |    |                        |
|------------------------------------------------|----------------------------------------------|------------|------------------|----|------------------------|
| Bid Item                                       |                                              | Unit Price | Number of Visits |    | Total Anticipated Cost |
| Year One (January 1, 2026 – December 31, 2026) |                                              |            |                  |    |                        |
| Monthly Pest Control Maintenance               |                                              |            |                  |    |                        |
| A                                              | Williams School                              |            | X                | 24 |                        |
| B                                              | Broadmeadow School                           |            | X                | 52 |                        |
| C                                              | Eliot School                                 |            | X                | 24 |                        |
| D                                              | Hillside School                              |            | X                | 12 |                        |
| E                                              | Mitchell School                              |            | X                | 24 |                        |
| F                                              | Newman School                                |            | X                | 52 |                        |
| G                                              | Pollard School                               |            | X                | 24 |                        |
| H                                              | Needham High School                          |            | X                | 52 |                        |
| I                                              | High Rock School                             |            | X                | 24 |                        |
| J                                              | Emery Grover                                 |            | X                | 12 |                        |
| K                                              | Town Hall                                    |            | X                | 12 |                        |
| L                                              | Ridge Hill Barn                              |            | X                | 12 |                        |
| M                                              | Memorial Park                                |            | X                | 12 |                        |
| N                                              | Public Safety Building                       |            | X                | 12 |                        |
| O                                              | Fire Station 2                               |            | X                | 12 |                        |
| P                                              | Public Services Admin. Building              |            | X                | 12 |                        |
| Q                                              | Center at the Heights                        |            | X                | 12 |                        |
| R                                              | Daley Building                               |            | X                | 12 |                        |
| S                                              | DPW Building                                 |            | X                | 12 |                        |
| T                                              | Rosemary Recreation Complex                  |            | X                | 12 |                        |
| U                                              | Jack Cogswell Building                       |            | X                | 12 |                        |
| V                                              | RTS                                          |            | X                | 24 |                        |
| W                                              | Library                                      |            | X                | 12 |                        |
| X                                              | Total Year One Cost of Monthly PMs (Sum A:W) |            |                  |    |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (2 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| <b>Annual Maintenance of Previously Installed Sentricon Systems</b> |                                                                      |                   |                           |                           |                               |
|---------------------------------------------------------------------|----------------------------------------------------------------------|-------------------|---------------------------|---------------------------|-------------------------------|
| <b>Year One (January 1, 2026 – December 31, 2026)</b>               |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Number of Visits</b>   |                           | <b>Total Anticipated Cost</b> |
| Y                                                                   | Mitchell School                                                      |                   | X                         | 1                         |                               |
| Z                                                                   | Newman School                                                        |                   | X                         | 1                         |                               |
| AA                                                                  | Pollard School                                                       |                   | X                         | 1                         |                               |
| AB                                                                  | Needham High School                                                  |                   | X                         | 1                         |                               |
| AC                                                                  | DPW Building                                                         |                   | X                         | 1                         |                               |
| AD                                                                  | <b>Total Year One Cost of Sentricon Systems (Sum Y:AC)</b>           |                   |                           |                           |                               |
| AE                                                                  | <b>Total Year One Cost of Monthly/Annual Maintenance (X + AD)</b>    |                   |                           |                           |                               |
| <b>On-Call Pest Maintenance Services for BMD &amp; HHS</b>          |                                                                      |                   |                           |                           |                               |
| <b>Year One (January 1, 2026 – December 31, 2026)</b>               |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Estimated Quantity</b> |                           | <b>Total Anticipated Cost</b> |
| AF                                                                  | Hourly Rates for Call Backs                                          |                   | X                         | 60                        |                               |
| AG                                                                  | Hourly Rates for Excluded Pests (All Locations)                      |                   | X                         | 25                        |                               |
| AH                                                                  | Hourly Rates for Rodent Exclusion Services at Parking Lots           |                   | X                         | 25                        |                               |
| AI                                                                  | Additional Pest Control Services                                     |                   | X                         | 25                        |                               |
| AJ                                                                  | Materials Mark Up                                                    |                   | \$20,000                  | (% * \$20,000) + \$20,000 |                               |
| AK                                                                  | <b>Total Year One Estimated Cost of On Call Services (Sum AF:AJ)</b> |                   |                           |                           |                               |
| AL                                                                  | <b>Total Year One Estimated Cost (AE + AJ)</b>                       |                   |                           |                           |                               |

Company Name: \_\_\_\_\_

|                                                           |
|-----------------------------------------------------------|
| This form must be completed and filed with bid submission |
|-----------------------------------------------------------|

**Bid Form A: Bid Sheet (3 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Bid Item                                       |                                                                  | Unit Price | Estimated Quantity |   | Total Anticipated Cost |
|------------------------------------------------|------------------------------------------------------------------|------------|--------------------|---|------------------------|
| Year One (January 1, 2026 – December 31, 2026) |                                                                  |            |                    |   |                        |
| AM                                             | Installation of SMART Traps                                      |            | X                  | 8 |                        |
| AN                                             | Annual Maintenance of of SMART Traps                             |            | X                  | 8 |                        |
| AO                                             | Total Year One Estimated Cost of SMART Traps                     |            |                    |   |                        |
| Sentricon System Installation (As Needed)      |                                                                  |            |                    |   |                        |
| AP                                             | Installation of Sentricon System per Linear Foot                 |            |                    |   |                        |
| AQ                                             | Annual Maintenance of Installed Sentricon System per Linear Foot |            |                    |   |                        |
| SMART Trap Installation (As Needed)            |                                                                  |            |                    |   |                        |
| AR                                             | Installation of new SMART Trap per Unit                          |            |                    |   |                        |
| AS                                             | Annual Maintenance of Installed SMART Trap                       |            |                    |   |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (4 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Pest Control Maintenance – 26DPW121G           |                                                     |            |                  |    |                        |
|------------------------------------------------|-----------------------------------------------------|------------|------------------|----|------------------------|
| Bid Item                                       |                                                     | Unit Price | Number of Visits |    | Total Anticipated Cost |
| Year Two (January 1, 2027 – December 31, 2027) |                                                     |            |                  |    |                        |
| Monthly Pest Control Maintenance               |                                                     |            |                  |    |                        |
| A                                              | Williams School                                     |            | X                | 24 |                        |
| B                                              | Broadmeadow School                                  |            | X                | 52 |                        |
| C                                              | Eliot School                                        |            | X                | 24 |                        |
| D                                              | Hillside School                                     |            | X                | 12 |                        |
| E                                              | Mitchell School                                     |            | X                | 24 |                        |
| F                                              | Newman School                                       |            | X                | 52 |                        |
| G                                              | Pollard School                                      |            | X                | 24 |                        |
| H                                              | Needham High School                                 |            | X                | 52 |                        |
| I                                              | High Rock School                                    |            | X                | 24 |                        |
| J                                              | Emery Grover                                        |            | X                | 12 |                        |
| K                                              | Town Hall                                           |            | X                | 12 |                        |
| L                                              | Ridge Hill Barn                                     |            | X                | 12 |                        |
| M                                              | Memorial Park                                       |            | X                | 12 |                        |
| N                                              | Public Safety Building                              |            | X                | 12 |                        |
| O                                              | Fire Station 2                                      |            | X                | 12 |                        |
| P                                              | Public Services Admin. Building                     |            | X                | 12 |                        |
| Q                                              | Center at the Heights                               |            | X                | 12 |                        |
| R                                              | Daley Building                                      |            | X                | 12 |                        |
| S                                              | DPW Building                                        |            | X                | 12 |                        |
| T                                              | Rosemary Recreation Complex                         |            | X                | 12 |                        |
| U                                              | Jack Cogswell Building                              |            | X                | 12 |                        |
| V                                              | RTS                                                 |            | X                | 24 |                        |
| W                                              | Library                                             |            | X                | 12 |                        |
| X                                              | <b>Total Year One Cost of Monthly PMs (Sum A:W)</b> |            |                  |    |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (5 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| <b>Annual Maintenance of Previously Installed Sentricon Systems</b> |                                                                      |                   |                           |                           |                               |
|---------------------------------------------------------------------|----------------------------------------------------------------------|-------------------|---------------------------|---------------------------|-------------------------------|
| <b>Year Two (January 1, 2026 – December 31, 2026)</b>               |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Number of Visits</b>   |                           | <b>Total Anticipated Cost</b> |
| Y                                                                   | Mitchell School                                                      |                   | X                         | 1                         |                               |
| Z                                                                   | Newman School                                                        |                   | X                         | 1                         |                               |
| AA                                                                  | Pollard School                                                       |                   | X                         | 1                         |                               |
| AB                                                                  | Needham High School                                                  |                   | X                         | 1                         |                               |
| AC                                                                  | DPW Building                                                         |                   | X                         | 1                         |                               |
| AD                                                                  | <b>Total Year One Cost of Sentricon Systems (Sum Y:AC)</b>           |                   |                           |                           |                               |
| AE                                                                  | <b>Total Year One Cost of Monthly/Annual Maintenance (X + AD)</b>    |                   |                           |                           |                               |
| <b>On-Call Pest Maintenance Services for BMD &amp; HHS</b>          |                                                                      |                   |                           |                           |                               |
| <b>Year Two (January 1, 2026 – December 31, 2026)</b>               |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Estimated Quantity</b> |                           | <b>Total Anticipated Cost</b> |
| AF                                                                  | Hourly Rates for Call Backs                                          |                   | X                         | 60                        |                               |
| AG                                                                  | Hourly Rates for Excluded Pests (All Locations)                      |                   | X                         | 25                        |                               |
| AH                                                                  | Hourly Rates for Rodent Exclusion Services at Parking Lots           |                   | X                         | 25                        |                               |
| AI                                                                  | Additional Pest Control Services                                     |                   | X                         | 25                        |                               |
| AJ                                                                  | Materials Mark Up                                                    |                   | \$20,000                  | (% * \$20,000) + \$20,000 |                               |
| AK                                                                  | <b>Total Year One Estimated Cost of On Call Services (Sum AF:AI)</b> |                   |                           |                           |                               |
| AL                                                                  | <b>Total Year One Estimated Cost (AE + AJ)</b>                       |                   |                           |                           |                               |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (6 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| SMART Traps                                    |                                                                  |            |                    |   |                        |
|------------------------------------------------|------------------------------------------------------------------|------------|--------------------|---|------------------------|
| Bid Item                                       |                                                                  | Unit Price | Estimated Quantity |   | Total Anticipated Cost |
| Year One (January 1, 2026 – December 31, 2026) |                                                                  |            |                    |   |                        |
| AM                                             | Installation of SMART Traps                                      |            | X                  | 8 |                        |
| AN                                             | Annual Maintenance of of SMART Traps                             |            | X                  | 8 |                        |
| AO                                             | Total Year One Estimated Cost of SMART Traps                     |            |                    |   |                        |
| Sentricon System Installation (As Needed)      |                                                                  |            |                    |   |                        |
| AP                                             | Installation of Sentricon System per Linear Foot                 |            |                    |   |                        |
| AQ                                             | Annual Maintenance of Installed Sentricon System per Linear Foot |            |                    |   |                        |
| SMART Trap Installation (As Needed)            |                                                                  |            |                    |   |                        |
| AR                                             | Installation of new SMART Trap per Unit                          |            |                    |   |                        |
| AS                                             | Annual Maintenance of Installed SMART Trap                       |            |                    |   |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (7 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Pest Control Maintenance – 26DPW121G             |                                              |            |                  |    |                        |
|--------------------------------------------------|----------------------------------------------|------------|------------------|----|------------------------|
| Bid Item                                         |                                              | Unit Price | Number of Visits |    | Total Anticipated Cost |
| Year Three (January 1, 2028 – December 31, 2028) |                                              |            |                  |    |                        |
| Monthly Pest Control Maintenance                 |                                              |            |                  |    |                        |
| A                                                | Williams School                              |            | X                | 24 |                        |
| B                                                | Broadmeadow School                           |            | X                | 52 |                        |
| C                                                | Eliot School                                 |            | X                | 24 |                        |
| D                                                | Hillside School                              |            | X                | 12 |                        |
| E                                                | Mitchell School                              |            | X                | 24 |                        |
| F                                                | Newman School                                |            | X                | 52 |                        |
| G                                                | Pollard School                               |            | X                | 24 |                        |
| H                                                | Needham High School                          |            | X                | 52 |                        |
| I                                                | High Rock School                             |            | X                | 24 |                        |
| J                                                | Emery Grover                                 |            | X                | 12 |                        |
| K                                                | Town Hall                                    |            | X                | 12 |                        |
| L                                                | Ridge Hill Barn                              |            | X                | 12 |                        |
| M                                                | Memorial Park                                |            | X                | 12 |                        |
| N                                                | Public Safety Building                       |            | X                | 12 |                        |
| O                                                | Fire Station 2                               |            | X                | 12 |                        |
| P                                                | Public Services Admin. Building              |            | X                | 12 |                        |
| Q                                                | Center at the Heights                        |            | X                | 12 |                        |
| R                                                | Daley Building                               |            | X                | 12 |                        |
| S                                                | DPW Building                                 |            | X                | 12 |                        |
| T                                                | Rosemary Recreation Complex                  |            | X                | 12 |                        |
| U                                                | Jack Cogswell Building                       |            | X                | 12 |                        |
| V                                                | RTS                                          |            | X                | 24 |                        |
| W                                                | Library                                      |            | X                | 12 |                        |
| X                                                | Total Year One Cost of Monthly PMs (Sum A:W) |            |                  |    |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (8 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Annual Maintenance of Previously Installed Sentricon Systems |                                                                      |            |                    |                           |                        |
|--------------------------------------------------------------|----------------------------------------------------------------------|------------|--------------------|---------------------------|------------------------|
| Year Three (January 1, 2028 – December 31, 2028)             |                                                                      |            |                    |                           |                        |
| Bid Item                                                     |                                                                      | Unit Price | Number of Visits   |                           | Total Anticipated Cost |
| Y                                                            | Mitchell School                                                      |            | X                  | 1                         |                        |
| Z                                                            | Newman School                                                        |            | X                  | 1                         |                        |
| AA                                                           | Pollard School                                                       |            | X                  | 1                         |                        |
| AB                                                           | Needham High School                                                  |            | X                  | 1                         |                        |
| AC                                                           | DPW Building                                                         |            | X                  | 1                         |                        |
| AD                                                           | <b>Total Year One Cost of Sentricon Systems (Sum Y:AC)</b>           |            |                    |                           |                        |
| AE                                                           | <b>Total Year One Cost of Monthly/Annual Maintenance (X + AD)</b>    |            |                    |                           |                        |
| On-Call Pest Maintenance Services for BMD & HHS              |                                                                      |            |                    |                           |                        |
| Year Three (January 1, 2028 – December 31, 2028)             |                                                                      |            |                    |                           |                        |
| Bid Item                                                     |                                                                      | Unit Price | Estimated Quantity |                           | Total Anticipated Cost |
| AF                                                           | Hourly Rates for Call Backs                                          |            | X                  | 60                        |                        |
| AG                                                           | Hourly Rates for Excluded Pests (All Locations)                      |            | X                  | 25                        |                        |
| AH                                                           | Hourly Rates for Rodent Exclusion Services at Parking Lots           |            | X                  | 25                        |                        |
| AI                                                           | Additional Pest Control Services                                     |            | X                  | 25                        |                        |
| AJ                                                           | Materials Mark Up                                                    |            | \$20,000           | (% * \$20,000) + \$20,000 |                        |
| AK                                                           | <b>Total Year One Estimated Cost of On Call Services (Sum AF:AI)</b> |            |                    |                           |                        |
| AL                                                           | <b>Total Year One Estimated Cost (AE + AJ)</b>                       |            |                    |                           |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (9 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| SMART Traps                                      |                                                                  |            |                    |   |                        |
|--------------------------------------------------|------------------------------------------------------------------|------------|--------------------|---|------------------------|
| Bid Item                                         |                                                                  | Unit Price | Estimated Quantity |   | Total Anticipated Cost |
| Year Three (January 1, 2028 – December 31, 2028) |                                                                  |            |                    |   |                        |
| AM                                               | Installation of SMART Traps                                      |            | X                  | 8 |                        |
| AN                                               | Annual Maintenance of of SMART Traps                             |            | X                  | 8 |                        |
| AO                                               | Total Year One Estimated Cost of SMART Traps                     |            |                    |   |                        |
| Sentricon System Installation (As Needed)        |                                                                  |            |                    |   |                        |
| AP                                               | Installation of Sentricon System per Linear Foot                 |            |                    |   |                        |
| AQ                                               | Annual Maintenance of Installed Sentricon System per Linear Foot |            |                    |   |                        |
| SMART Trap Installation (As Needed)              |                                                                  |            |                    |   |                        |
| AR                                               | Installation of new SMART Trap per Unit                          |            |                    |   |                        |
| AS                                               | Annual Maintenance of Installed SMART Trap                       |            |                    |   |                        |

Company Name: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form A: Bid Sheet (10 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Pest Control Maintenance – 26DPW121G            |                                              |            |                  |    |                        |
|-------------------------------------------------|----------------------------------------------|------------|------------------|----|------------------------|
| Bid Item                                        |                                              | Unit Price | Number of Visits |    | Total Anticipated Cost |
| Year Four (January 1, 2029 – December 31, 2029) |                                              |            |                  |    |                        |
| Monthly Pest Control Maintenance                |                                              |            |                  |    |                        |
| A                                               | Williams School                              |            | X                | 24 |                        |
| B                                               | Broadmeadow School                           |            | X                | 52 |                        |
| C                                               | Eliot School                                 |            | X                | 24 |                        |
| D                                               | Hillside School                              |            | X                | 12 |                        |
| E                                               | Mitchell School                              |            | X                | 24 |                        |
| F                                               | Newman School                                |            | X                | 52 |                        |
| G                                               | Pollard School                               |            | X                | 24 |                        |
| H                                               | Needham High School                          |            | X                | 52 |                        |
| I                                               | High Rock School                             |            | X                | 24 |                        |
| J                                               | Emery Grover                                 |            | X                | 12 |                        |
| K                                               | Town Hall                                    |            | X                | 12 |                        |
| L                                               | Ridge Hill Barn                              |            | X                | 12 |                        |
| M                                               | Memorial Park                                |            | X                | 12 |                        |
| N                                               | Public Safety Building                       |            | X                | 12 |                        |
| O                                               | Fire Station 2                               |            | X                | 12 |                        |
| P                                               | Public Services Admin. Building              |            | X                | 12 |                        |
| Q                                               | Center at the Heights                        |            | X                | 12 |                        |
| R                                               | Daley Building                               |            | X                | 12 |                        |
| S                                               | DPW Building                                 |            | X                | 12 |                        |
| T                                               | Rosemary Recreation Complex                  |            | X                | 12 |                        |
| U                                               | Jack Cogswell Building                       |            | X                | 12 |                        |
| V                                               | RTS                                          |            | X                | 24 |                        |
| W                                               | Library                                      |            | X                | 12 |                        |
| X                                               | Total Year One Cost of Monthly PMs (Sum A:W) |            |                  |    |                        |

**Bid Form A: Bid Sheet (11 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| <b>Annual Maintenance of Previously Installed Sentricon Systems</b> |                                                                      |                   |                           |                           |                               |
|---------------------------------------------------------------------|----------------------------------------------------------------------|-------------------|---------------------------|---------------------------|-------------------------------|
| <b>Year Four (January 1, 2029 – December 31, 2029)</b>              |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Number of Visits</b>   |                           | <b>Total Anticipated Cost</b> |
| Y                                                                   | Mitchell School                                                      |                   | X                         | 1                         |                               |
| Z                                                                   | Newman School                                                        |                   | X                         | 1                         |                               |
| AA                                                                  | Pollard School                                                       |                   | X                         | 1                         |                               |
| AB                                                                  | Needham High School                                                  |                   | X                         | 1                         |                               |
| AC                                                                  | DPW Building                                                         |                   | X                         | 1                         |                               |
| AD                                                                  | <b>Total Year One Cost of Sentricon Systems (Sum Y:AC)</b>           |                   |                           |                           |                               |
| AE                                                                  | <b>Total Year One Cost of Monthly/Annual Maintenance (X + AD)</b>    |                   |                           |                           |                               |
| <b>On-Call Pest Maintenance Services for BMD &amp; HHS</b>          |                                                                      |                   |                           |                           |                               |
| <b>Year Four (January 1, 2029 – December 31, 2029)</b>              |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Estimated Quantity</b> |                           | <b>Total Anticipated Cost</b> |
| AF                                                                  | Hourly Rates for Call Backs                                          |                   | X                         | 60                        |                               |
| AG                                                                  | Hourly Rates for Excluded Pests (All Locations)                      |                   | X                         | 25                        |                               |
| AH                                                                  | Hourly Rates for Rodent Exclusion Services at Parking Lots           |                   | X                         | 25                        |                               |
| AI                                                                  | Additional Pest Control Services                                     |                   | X                         | 25                        |                               |
| AJ                                                                  | Materials Mark Up                                                    |                   | \$20,000                  | (% * \$20,000) + \$20,000 |                               |
| AK                                                                  | <b>Total Year One Estimated Cost of On Call Services (Sum AF:AJ)</b> |                   |                           |                           |                               |
| AL                                                                  | <b>Total Year One Estimated Cost (AE + AJ)</b>                       |                   |                           |                           |                               |

**Bid Form A: Bid Sheet (12 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| SMART Traps                                     |                                                                  |            |                    |   |                        |
|-------------------------------------------------|------------------------------------------------------------------|------------|--------------------|---|------------------------|
| Bid Item                                        |                                                                  | Unit Price | Estimated Quantity |   | Total Anticipated Cost |
| Year Four (January 1, 2029 – December 31, 2029) |                                                                  |            |                    |   |                        |
| AM                                              | Installation of SMART Traps                                      |            | X                  | 8 |                        |
| AN                                              | Annual Maintenance of of SMART Traps                             |            | X                  | 8 |                        |
| AO                                              | Total Year One Estimated Cost of SMART Traps                     |            |                    |   |                        |
| Sentricon System Installation (As Needed)       |                                                                  |            |                    |   |                        |
| AP                                              | Installation of Sentricon System per Linear Foot                 |            |                    |   |                        |
| AQ                                              | Annual Maintenance of Installed Sentricon System per Linear Foot |            |                    |   |                        |
| SMART Trap Installation (As Needed)             |                                                                  |            |                    |   |                        |
| AR                                              | Installation of new SMART Trap per Unit                          |            |                    |   |                        |
| AS                                              | Annual Maintenance of Installed SMART Trap                       |            |                    |   |                        |

**Bid Form A: Bid Sheet (13 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| Pest Control Maintenance – 26DPW121G            |                                              |            |                  |    |                        |
|-------------------------------------------------|----------------------------------------------|------------|------------------|----|------------------------|
| Bid Item                                        |                                              | Unit Price | Number of Visits |    | Total Anticipated Cost |
| Year Five (January 1, 2030 – December 31, 2030) |                                              |            |                  |    |                        |
| Monthly Pest Control Maintenance                |                                              |            |                  |    |                        |
| A                                               | Williams School                              |            | X                | 24 |                        |
| B                                               | Broadmeadow School                           |            | X                | 52 |                        |
| C                                               | Eliot School                                 |            | X                | 24 |                        |
| D                                               | Hillside School                              |            | X                | 12 |                        |
| E                                               | Mitchell School                              |            | X                | 24 |                        |
| F                                               | Newman School                                |            | X                | 52 |                        |
| G                                               | Pollard School                               |            | X                | 24 |                        |
| H                                               | Needham High School                          |            | X                | 52 |                        |
| I                                               | High Rock School                             |            | X                | 24 |                        |
| J                                               | Emery Grover                                 |            | X                | 12 |                        |
| K                                               | Town Hall                                    |            | X                | 12 |                        |
| L                                               | Ridge Hill Barn                              |            | X                | 12 |                        |
| M                                               | Memorial Park                                |            | X                | 12 |                        |
| N                                               | Public Safety Building                       |            | X                | 12 |                        |
| O                                               | Fire Station 2                               |            | X                | 12 |                        |
| P                                               | Public Services Admin. Building              |            | X                | 12 |                        |
| Q                                               | Center at the Heights                        |            | X                | 12 |                        |
| R                                               | Daley Building                               |            | X                | 12 |                        |
| S                                               | DPW Building                                 |            | X                | 12 |                        |
| T                                               | Rosemary Recreation Complex                  |            | X                | 12 |                        |
| U                                               | Jack Cogswell Building                       |            | X                | 12 |                        |
| V                                               | RTS                                          |            | X                | 24 |                        |
| W                                               | Library                                      |            | X                | 12 |                        |
| X                                               | Total Year One Cost of Monthly PMs (Sum A:W) |            |                  |    |                        |

**Bid Form A: Bid Sheet (14 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| <b>Annual Maintenance of Previously Installed Sentricon Systems</b> |                                                                      |                   |                           |                           |                               |
|---------------------------------------------------------------------|----------------------------------------------------------------------|-------------------|---------------------------|---------------------------|-------------------------------|
| <b>Year One (January 1, 2026 – December 31, 2026)</b>               |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Number of Visits</b>   |                           | <b>Total Anticipated Cost</b> |
| Y                                                                   | Mitchell School                                                      |                   | X                         | 1                         |                               |
| Z                                                                   | Newman School                                                        |                   | X                         | 1                         |                               |
| AA                                                                  | Pollard School                                                       |                   | X                         | 1                         |                               |
| AB                                                                  | Needham High School                                                  |                   | X                         | 1                         |                               |
| AC                                                                  | DPW Building                                                         |                   | X                         | 1                         |                               |
| AD                                                                  | <b>Total Year One Cost of Sentricon Systems (Sum Y:AC)</b>           |                   |                           |                           |                               |
| AE                                                                  | <b>Total Year One Cost of Monthly/Annual Maintenance (X + AD)</b>    |                   |                           |                           |                               |
| <b>On-Call Pest Maintenance Services for BMD &amp; HHS</b>          |                                                                      |                   |                           |                           |                               |
| <b>Year Five (January 1, 2030 – December 31, 2030)</b>              |                                                                      |                   |                           |                           |                               |
| <b>Bid Item</b>                                                     |                                                                      | <b>Unit Price</b> | <b>Estimated Quantity</b> |                           | <b>Total Anticipated Cost</b> |
| AF                                                                  | Hourly Rates for Call Backs                                          |                   | X                         | 60                        |                               |
| AG                                                                  | Hourly Rates for Excluded Pests (All Locations)                      |                   | X                         | 25                        |                               |
| AH                                                                  | Hourly Rates for Rodent Exclusion Services at Parking Lots           |                   | X                         | 25                        |                               |
| AI                                                                  | Additional Pest Control Services                                     |                   | X                         | 25                        |                               |
| AJ                                                                  | Materials Mark Up                                                    |                   | \$20,000                  | (% * \$20,000) + \$20,000 |                               |
| AK                                                                  | <b>Total Year One Estimated Cost of On Call Services (Sum AF:AJ)</b> |                   |                           |                           |                               |
| AL                                                                  | <b>Total Year One Estimated Cost (AE + AJ)</b>                       |                   |                           |                           |                               |

**Bid Form A: Bid Sheet (15 of 15)**  
**Pest Control Maintenance**  
**26DPW121G**

| SMART Traps                                     |                                                                  |            |                    |   |                        |
|-------------------------------------------------|------------------------------------------------------------------|------------|--------------------|---|------------------------|
| Bid Item                                        |                                                                  | Unit Price | Estimated Quantity |   | Total Anticipated Cost |
| Year Five (January 1, 2030 – December 31, 2030) |                                                                  |            |                    |   |                        |
| AM                                              | Installation of SMART Traps                                      |            | X                  | 8 |                        |
| AN                                              | Annual Maintenance of of SMART Traps                             |            | X                  | 8 |                        |
| AO                                              | Total Year One Estimated Cost of SMART Traps                     |            |                    |   |                        |
| Sentricon System Installation (As Needed)       |                                                                  |            |                    |   |                        |
| AP                                              | Installation of Sentricon System per Linear Foot                 |            |                    |   |                        |
| AQ                                              | Annual Maintenance of Installed Sentricon System per Linear Foot |            |                    |   |                        |
| SMART Trap Installation (As Needed)             |                                                                  |            |                    |   |                        |
| AR                                              | Installation of new SMART Trap per Unit                          |            |                    |   |                        |
| AS                                              | Annual Maintenance of Installed SMART Trap                       |            |                    |   |                        |

**Bidder Acknowledges Addenda #:** \_\_\_\_\_

Company Name: \_\_\_\_\_ Number of Years in Business: \_\_\_\_\_

Address: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name & Title: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form B: Bidder Information Response**  
**Pest Control Maintenance**  
**26DPW121G**

Legal Name of the Bidder: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City State Zip: \_\_\_\_\_

Company Web Address: \_\_\_\_\_

Company Telephone: \_\_\_\_\_ Company Fax Number: \_\_\_\_\_

State of Incorporation (Date): \_\_\_\_\_

If the bidder is a partnership, give full names and addresses of all partners; and if an individual, give residential address if different from business address.

**Company Contacts – Required**

**Individual submitting the bid:** (This is the individual who should sign the Certificate of Good Faith)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

**Individual to be contacted about the bid:** (If different from the individual submitting the bid)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Best Times to Contact: \_\_\_\_\_

**Individual authorized to contractually bind the company:** (This will be the individual whose name and title will appear in the contract documents and will execute the contract if the contract is awarded to the company)

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Best Times to Contact: \_\_\_\_\_

1. Has the bid been signed by a person legally authorized to commit the Bidder (Company) to the contract, if awarded? ☐ **Yes** ☐ **No**
2. Is the Bidder prepared to provide the insurances as required? ☐ **Yes** ☐ **No**
3. Has the Bidder placed any conditions or restrictions with its bid to the Town which conflict with the Scope of Services? (If yes, the bid may be deemed conditional.) ☐ **Yes** ☐ **No**
4. Has the Bidder identified any and all exceptions to the Town's specifications and are they included in the submission? ☐ **Yes** ☐ **No**
5. Is the Bidder prepared to execute the Town's contract, if awarded? ☐ **Yes** ☐ **No**

Signature of the Bidder: \_\_\_\_\_

Printed Name and Title of Signatory: \_\_\_\_\_

Date: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form C: Authentication Form**  
**Pest Control Maintenance**  
**26DPW121G**

The undersigned agrees that, if selected as the contractor for any or all of the above bid items, the contractor shall be obligated to provide those services in accordance with the terms of these specifications at the bid price upon receipt of a fully executed contract.

Name of Bidder: \_\_\_\_\_

Address: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name and Title: \_\_\_\_\_

Date: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_ Email: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form D: Certificate of Good Faith  
Pest Control Maintenance  
26DPW121G**

**CERTIFICATE OF GOOD FAITH**

The undersigned hereby certifies that s/he will comply with all laws and regulations applicable to awards made subject to Massachusetts General Laws, Chapter 30B.

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

\_\_\_\_\_  
Signature of individual submitting the bid or proposal

\_\_\_\_\_  
Individual Full Name (Print/Type)

\_\_\_\_\_  
Name of Business (Print/Type)

\_\_\_\_\_  
(Date)

**Two Witnesses or Notary**

\_\_\_\_\_  
Witness One Signature

\_\_\_\_\_  
Witness Two Signature

\_\_\_\_\_  
Witness One Full Name (Print/Type)

\_\_\_\_\_  
Witness Two Full Name (Print/Type)

\_\_\_\_\_  
Witness One Primary Address

\_\_\_\_\_  
Witness Two Primary Address

**OR**

Commonwealth of Massachusetts

County of \_\_\_\_\_

On this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, before me, the undersigned notary public, personally appeared \_\_\_\_\_(name of document signer), proved to me through satisfactory evidence of identification, which were \_\_\_\_\_, to be the person whose name is signed on the preceding or attached document, and acknowledged to me that (he) (she) signed it voluntarily for its stated purpose.

- ☐ as partner for \_\_\_\_\_, a partnership.
- ☐ as \_\_\_\_\_ for \_\_\_\_\_, a corporation.
- ☐ as attorney in fact for \_\_\_\_\_, the principal.
- ☐ as \_\_\_\_\_ for \_\_\_\_\_, (a) (the) \_\_\_\_\_.

\_\_\_\_\_(official signature and seal of notary)

My commission expires: \_\_\_\_\_

This form must be completed and filed with bid submission

**Bid Form E: Certificate of Compliance with Massachusetts Tax Laws  
Pest Control Maintenance  
26DPW121G**

[Certificate of Good Standing issued by the Massachusetts Department of Revenue dated no earlier than 90 days before the bid submission deadline may be submitted in place of this certificate.]

Pursuant to M.G.L. c.62C, §49A , the undersigned acting on behalf of the Contractor\* certifies under the penalties of perjury that the Contractor is in compliance with all laws of the Commonwealth relating to taxes including payment of all local taxes, fees, assessments, betterments and any other local or municipal charges (unless the Contractor has a pending abatement application or has entered into a payment agreement with the entity to which such charges were owed), reporting of employees and contractors, and withholding and remitting child support.\*\*

(1) Contractor: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_

Social Security Number: \_\_\_\_\_

Corporation, Association, or Partnership: \_\_\_\_\_

Federal Tax ID Number or Social Security Number: \_\_\_\_\_

(2) By: \_\_\_\_\_ Date: \_\_\_\_\_  
(Authorized Corporate Signature)

Name and Title: \_\_\_\_\_

Note to Contractor\*\*\*: Please sign at (1) or (2), whichever applies.

In order to comply with all laws of the Commonwealth relating to taxes, the undersigned certifies that Contractor (check applicable item):

1. \_\_\_\_\_ has filed all tax returns and paid all taxes required by law; or
2. \_\_\_\_\_ has filed a pending application for abatement of such tax; or
3. \_\_\_\_\_ has a pending petition before the appellate tax board contesting such tax; or
4. \_\_\_\_\_ does not derive taxable income from Massachusetts Sources such that it is subject to taxation by the Commonwealth

\* As used in this certification, the word "Contractor" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

\*\* The provision in this Certification relating to child support applies only when the Contractor is an individual.

\*\*\* Approval of a contract or other agreement will not be granted until the Town of Needham receives a signed copy of this Certification.

This form must be completed and filed with bid submission

**Bid Form F: Professional References  
Pest Control Maintenance  
26DPW121G**

Customer: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Period of Service (MM/YYYY): \_\_\_\_\_ through \_\_\_\_\_

Is this a Municipal or other Governmental Unit?: ☐ Yes ☐ No

Project Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Ext: \_\_\_\_\_

Email: \_\_\_\_\_

---

Customer: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Period of Service (MM/YYYY): \_\_\_\_\_ through \_\_\_\_\_

Is this a Municipal or other Governmental Unit?: ☐ Yes ☐ No

Project Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Ext: \_\_\_\_\_

Email: \_\_\_\_\_

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**(Make as many copies as necessary. A minimum of 5 references required)**

**THIS FORM OR SUBSTITUTE WITH THE REQUESTED  
INFORMATION MUST BE FILED WITH BID SUBMISSION**

**Bid Form G: Certificate of Authority  
Pest Control Maintenance  
26DPW121G**

Complete Only If Applicable

1. I hereby certify that I am the Clerk/Secretary of \_\_\_\_\_  
(insert full name of Corporation)
2. corporation, and that \_\_\_\_\_  
(insert the name of officer who signed the contract and bonds.)
3. is the duly elected \_\_\_\_\_  
(insert the title of the officer in line 2)
4. of said corporation, and that on \_\_\_\_\_  
(insert a date that is **ON OR BEFORE** the date the officer signed the  
**contract and bonds.**)

at a duly authorized meeting of the Board of Directors of said corporation, at which all the directors were present or waived notice, it was voted that

5. \_\_\_\_\_ the \_\_\_\_\_  
(insert name from line 2) (insert title from line 3)

of this corporation be and hereby is authorized to execute contracts and bonds in the name and on behalf of said corporation, and affix its Corporate Seal thereto, and such execution of any contract of obligation in this corporation's name and on its behalf, with or without the Corporate Seal, shall be valid and binding upon this corporation; and that the above vote has not been amended or rescinded and remains in full force and effect as of the date set forth below.

6. ATTEST: \_\_\_\_\_ AFFIX CORPORATE  
(Signature of Clerk or Secretary)\* SEAL HERE

7. Name: \_\_\_\_\_  
(Please print or type name in line 6)\*

8. Date: \_\_\_\_\_  
(insert a date that is **ON OR AFTER** the date the  
officer signed the **contract and bonds.**)

The name and signature inserted in lines 6 & 7 must be that of the Clerk or Secretary of the corporation.